



# CO-OPS 101 *for* EMPLOYEES

**AUGUST 3-4, 2022**

**HILTON GARDEN INN  
SALINA, KS**

Co-ops 101 for Employees will focus on the basics of the cooperative business structure, cooperative principles, benefits of employment, communication and a basic overview of cooperative finance and patronage. This program will also provide an interactive activity that places the employee in the decision making seat as it relates to cooperative operations.



## **WHO SHOULD ATTEND?**

Anyone working at a cooperative! This program is targeted for both new and seasoned employees in any function within the cooperative who are interested in learning more about how co-ops operate and the importance of their work.



A block of rooms has been reserved for the night of Wednesday, August 3rd at the Hilton Garden Inn. Reservations may be made by clicking [HERE](#) or by calling 785-309-0440 and using group code KSCC8. Rooms must be reserved by July 8th to receive the discounted rate.



## **REGISTER ONLINE HERE!**

This program is capped at 50 participants, so register early. Registration is \$195 per person and includes all materials, breaks, breakfast and lunch. Optional evening event is not covered by the KCC. This program is offered in partnership with ProValue Insurance as part of the Co-op Academy series.



**REGISTRATION DEADLINE:** July 19th



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## Agenda

### AUGUST 3, 2022

- 12:45 p.m. Doors Open & Registration Begins
- 1:00 p.m. Welcome & Ice Breaker
- KCC's Role in the Cooperative Landscape - *Jamie Boggs, Kansas Cooperative Council*
- What is a Cooperative? - *Brandi Miller, Kansas Cooperative Council*
- Planning for Retirement - *Adam Terrill, United Benefits Group*
- 3:45 p.m. Break
- The Importance of Building Relationships - *Mitch Williams, ProValue Insurance*
- 5:00 p.m. Adjourn for the Day
- 6:00 p.m. Evening Entertainment at The District (optional)

### AUGUST 4, 2022

- 8:00 a.m. When Your Customers Are Your Owners - *Brandi Miller & Sara Kepley, ProValue Insurance*
- Don't be a Jerk at Work - *Sara Kepley*
- 10:00 a.m. Break
- Backwards to the Future - *Aaron Yoder, Backwards Running World Record Holder*
- 12:00 p.m. Lunch
- 1:00 p.m. Introduction to Co-op Finance, Patronage, Equity & EMAW Spraying Game
- 2:00 p.m. Departure

NO REFUNDS WILL BE ISSUED FOR CANCELLATIONS RECEIVED AFTER 7/19/22, INCLUDING NO-SHOWS.